



"Is Top Achievers Coaching & Mentoring Relevant to Me?"

...16 Typical Thoughts, Feelings and Actions of Chairmen, CEOs, MDs, Business Owners, Entrepreneurs and Self Employed Achievers"

Do any or some apply to you?

Take a pen and tick the relevant boxes now:

- 1 "I am **too bogged down with the complexities and "stuff"** of running my business, so I am not as productive as I'd like. I know I can do better... but how? When? Why?"
- 2 "I am a already successful Chairman, CEO, MD or Business Owner of my company (including Me-Un-Ltd) but **I feel alone. I have no "sounding board"** or support to turn to. This is affecting my inner self confidence and self belief, making me little more indecisive and hesitant than I wish... although I am not sure that I can admit to that!"
- 3 "I often **don't manage my time as effectively or efficiently** as I'd wish, as I get distracted, having to react to frequent, unscheduled client and team interruptions. I know that am not as disciplined as I should be."
- 4 "I **don't have enough time to prioritise and organise** all the things I need to do, causing me stress, confusion, lack of life-balance and little or poor quality time with my family and loved ones. This is creating tension in my life."
- 5 "I've got ongoing Professional or FSA RDR **regulatory exam requirements** that I have to allocate study time for. I am apprehensive as to how I will cope, given that I haven't formally studied for a while."
- 6 "I **can't afford the support team** I need right now. I am not as profitable as I should be. I continue not to delegate or allocate resources to building my team."
- 7 "I am **unable to use and enjoy my strengths effectively** or regularly. I often feel uninspired, tired and frustrated."
- 8 "I am **under-achieving on my desired results** in the current economic climate."
- 9 "My **habits and strategies** that were successful previously **no longer work** in these rapidly changing times. That hurts and confuses me."
- 10 "I am **anxious, unsure and fearful about my future in 2010/11**, which appears to be outside of my control."

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- 11** "I seem to **lack clarity of purpose, vision and focused direction** – especially in these turbulent times. This leads me to muddled, uncertain thinking and a feeling of going round in circles."
- 12** " I lack **expertise and experience to strategically structure** certain key areas of my business. I haven't even segmented my client list yet.
- 13** "I know **I don't measure my activities and results nearly enough** and have got myself into some ineffective personal habits. I know these are costing me money and are emotionally draining."
- 14** "I need **help with my Sales, Marketing and Lead Generating** activities, especially as I continue to procrastinate, make excuses and easily get distracted."
- 15** "I feel that **external events control me and my business**. I am losing ground as I lack traction to move forward in this market. I feel exposed."
- 16** "I am **not accountable to anyone** apart from myself. Once I have paid the overheads and made some profit, **I delude myself** that I am doing ok. I know I am in my comfort zone. I know I could do more. I want to achieve more."

Well how many boxes did you tick off?

Seriously... what are you going to do differently THIS time?

When is the best time to get started?

Answer: Right Now! Today! This very minute! Before you take another step!

Go back to Your Decision in the site www.topachievers.co.uk to continue the process or...

Contact **Paul Hugill** right now to arrange a No Obligation Meeting.

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